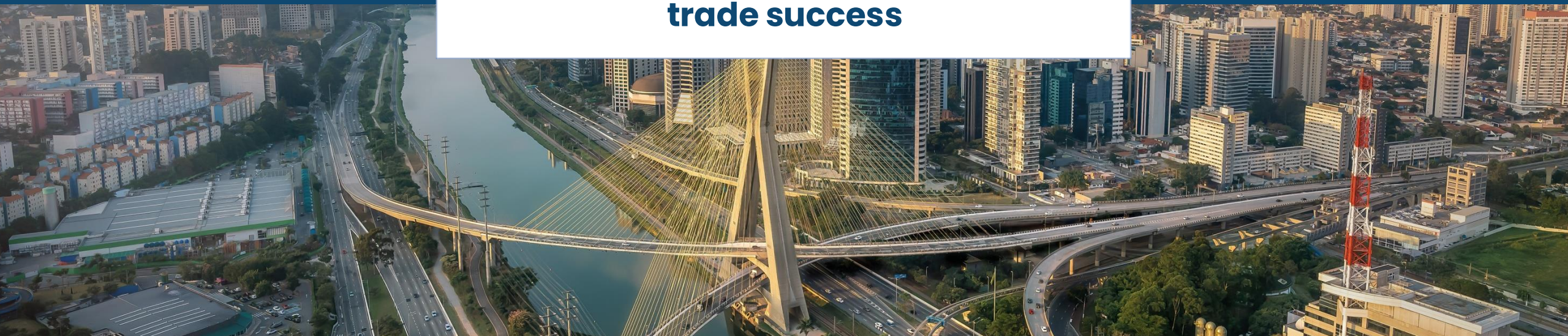


TVZ | International b2b Matchmaking

**Guiding clients to international
trade success**



About our market

Brazil, the fifth largest country in the world by both size and population, offers a stable and thriving market for international investors. As Latin America's largest economy, responsible for over half of the region's GDP, Brazil attracts companies seeking sophisticated opportunities and significant growth potential. Success awaits those who invest the resources to navigate its dynamic landscape.

Can Brazil be a challenge for foreign companies?

- **Bureaucracy**
- **Legislation**
- **Language**
- **Finding the right partner**
- **Taxation System**
- **Product Regulations**
- **“Brazil Cost”**



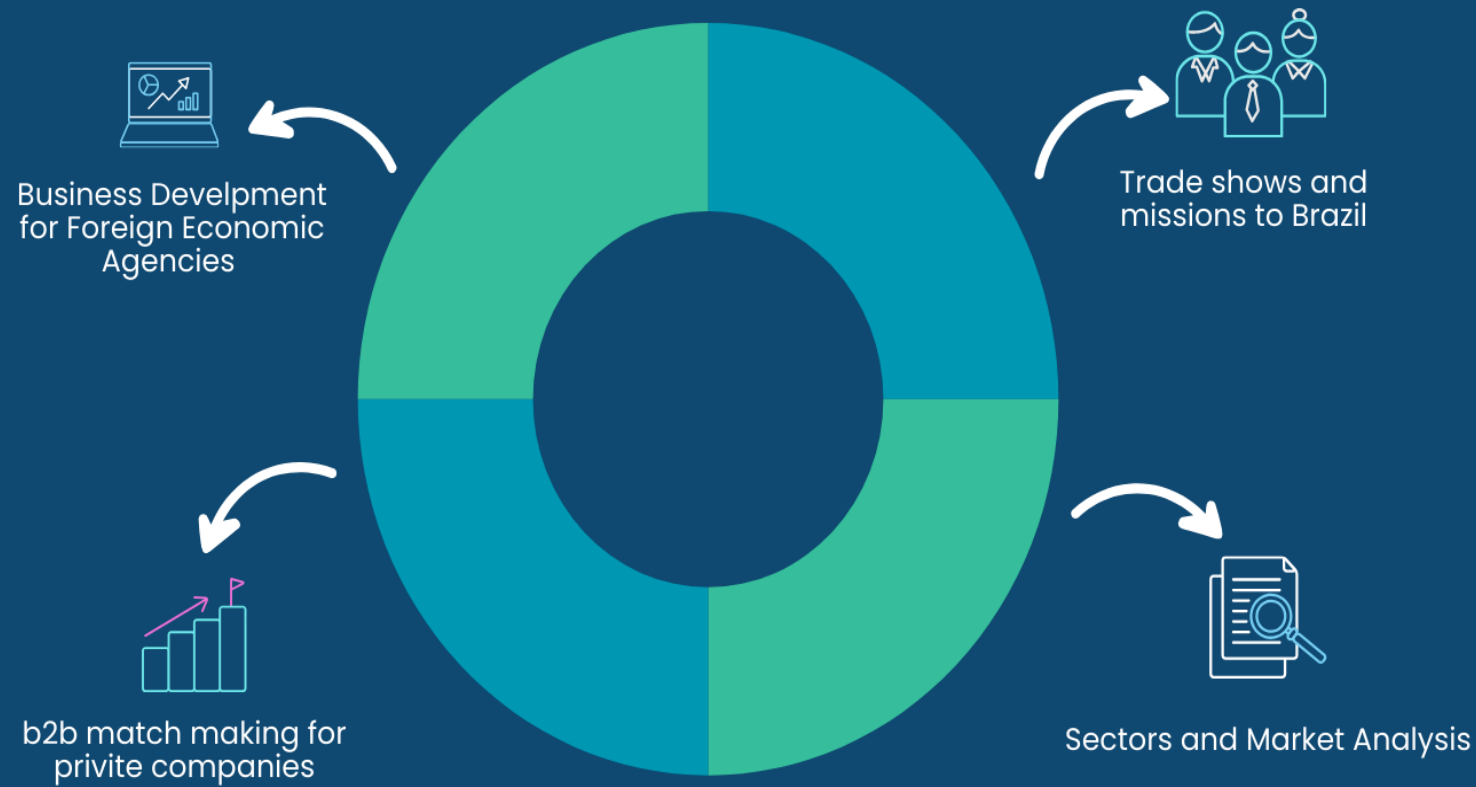
We can help!

TVZ International helps small and medium-sized businesses thrive in Latin America. We provide personalized trade consulting and business facilitation services from our base in São Paulo, Brazil, extending our reach throughout the country and across the region through strong partnerships. Expect hands-on support in Argentina, Chile, Peru, Colombia, Central America, and Mexico.

TVZ Background

- TVZ has been a trade consultant for the Virginia Economic Development Partnership since 2009.
- In 2009, TVZ was accredited by the Swiss Office for Commercial Expansion and Swiss Business Hub.
- Appointed by Business Finland to support Finnish companies in the Brazilian market.
- Represented Colorado's Office of Economic Development and International Trade as its exclusive consultant for Brazil from 2020 to 2023.
- TVZ possesses deep market knowledge, cultural understanding, and experience with US business practices.
- Offers high-quality services to economic development organizations and SMEs in Brazil and Latin America.

Expertise



COMPLETE PORTFOLIO

- Identification of Commercial Opportunities, Business Leads, and Strategic Partnerships
- Arrangement of Pre-screened One-on-One Business Meetings
- Organization and Management of Trade Missions, Roadshows, and Exhibitions
- Market Assessment and Advisory Services
- Competitive Analysis
- Comprehensive Market Research
- Identification of Sales Channels
- Provision of Legal, Accounting, Real Estate, Strategic Consulting, and Other Advisory Services
- Representation and Temporary Support Services for Foreign Companies



Industry Focus & Capabilities

TVZ team gained vast experience and developed a **STRONG** network in the local agribusiness and industrial segments such as the:



- Agriculture and Agribusiness
- Aerospace and Aviation
- Advanced Manufacturing
- Automotive
- Biotech and Pharmaceutical
- Chemical
- Defense
- Energy and Renewable Energy
- Food & Beverage
- Healthcare and Medical
- Industrial and Machinery and Equipment
- IT, Computer Hardware and Software
- Mining



Envoy Program

This export focused program aims at providing low-cost and low risk marketing and sales services to foreign companies that wish to establish a presence in Brazil.

Under the Envoy program, clients get full assistance with:

-
- The preparation and/or translation of website and marketing materials;
 - The identification of new business opportunities
 - Continuous follow up calls and visits to potential clients;
 - Comprehensive understanding of regulatory and trade requirements

PROJECTS 2026



Winner of the "Best
International Trade
2026" award



Participation in
ABIMAD



Winner of "The
Strategist 2026"
award



INTERMODAL
2026 with Quebec
office in São Paulo



German Trade
Mission in the
Aviation sector



Participation in the
"Opportunities and
Business in Brazil"
project



Launch of
Navigator Global in
Spain



Turkish Trade
Mission in the
Automotive sector



Technical visits to
strategic partners



Profile of the professional

Leadership



VANIA ZULATTO
DIRECTOR

Founder of TVZ International with over 25 years of experience in foreign trade and diplomatic relations. Specialist in assisting U.S. government agencies and foreign companies with Brazilian market entry and international expansion. She possesses a vast strategic network in sectors such as Advanced Manufacturing, Aerospace, and Agribusiness, with a professional background at the U.S. Commercial Service.



RAFAEL MOREIRA
EXECUTIVE PROJECT MANAGER

Executive Project Manager with a solid track record in strategic consulting and business development. Holding a Master's degree in Political Science and Economics, he has diverse international experience in markets such as Russia and India. Expert in leading multidisciplinary teams and delivering collaborative solutions for each client's global expansion challenges.



ANTONIO SILVIO UGO
BUSINESS ADVISOR

Lead Strategist and Co-Director at TVZ International, with a solid background in business leadership and strategic consulting. He served for over 20 years in executive positions at the multinational Crown do Brasil. He holds a degree in Mechanical Engineering from Mackenzie University and an MBA in Business Management from FGV.



CAROLINA CARNEVALLI
BUSINESS DEVELOPMENT

Business Development Specialist with over 10 years at TVZ International. Focused on the Healthcare sector, she has extensive experience in market research and coordinating trade missions. A graduate of USP (University of São Paulo), she is bilingual and an expert in distribution and representation strategies.

TVZ International
T. +55 11 3384-9051
W.+55 11 98284-0212
projetos@tvzint.com.br

TVZ International
Av. das Nações Unidas, 10989
Suite 102 – 10 Floor – 04578-000
São Paulo, SP Brazil
www.tvzint.com.br